



Finance Department
MONTHLY REPORT
March 2017

Leadership

Integrity
Be inspired.

Vision

Excellence

Inside This Issue:

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Investments



Introduction

The purpose of this report is to summarize the financial position of the City of New Albany (City) on a monthly basis using year-to-date (YTD) and prior year information for comparison purposes. The document is comprised of two major sections:

1. General Fund analysis
2. All Funds analysis

Each section contains graphs with supporting analysis. In the appendices are supporting financial documentation relating to the analysis. Within each section, financial information is displayed at the following levels:

1. Fund
2. Revenue
3. Expense

The General Fund section contains additional data used to measure and assess the City's financial condition. The goal is to emphasize the General Fund as the best overall indicator of the financial health of the City and to utilize All Funds for a more holistic view.

Upon review of the information provided, the finance department is available to answer questions or provide additional data. Please do not hesitate to submit your request via email to vmckinney@newalbanyohio.org or phone at (614) 855-3913.

Respectfully Submitted,



Vicki L. McKinney, Interim Finance Director

General Fund Section — SUMMARY OF FINANCIAL RESULTS

CASH BALANCE

1. Chart 1 illustrates a positive YTD variance of \$1,067,756 between revenue (\$4,735,645) and expenses (\$3,667,889). Early in the year, this is our best indicator of performance as encumbrances are high during the first quarter and begin to level off as the year progresses.

REVENUE

1. Chart 2 shows a YTD increase in revenue of \$708,215 or 17.6%. Income tax collections have grown \$500,203, or 15.3%, accounting for slightly less than the total increase in revenue. Chart 3 provides a monthly illustration of the strength of collections.
2. Chart 4 breaks down income tax collections by type. Withholdings are the best indicator of income tax stability. It is a positive sign that 2017 withholdings are the strongest ever.
3. Chart 5 provides additional insight into income tax collections by type. The pie chart entitled 'Normal' shows the historical average breakdown of income tax collections. The income tax breakdown for 2017 shows more withholding strength than this time in 2016. This is a positive sign for withholdings considering 2016 finished in the normal range. Although early, this is a positive sign that withholdings are off to a strong start.
4. First half property tax collections have been received. Overall growth in income tax and stability in all other revenue sources would make for a very positive year.

EXPENSE

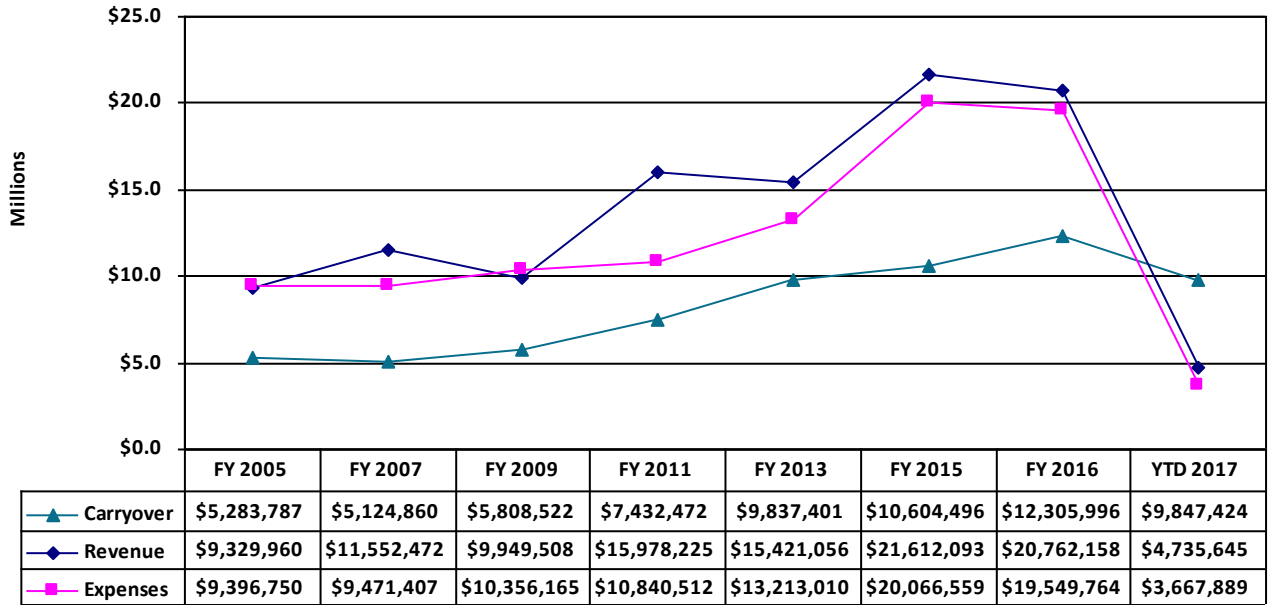
1. YTD total spending has increased by 13.3%. Spending tends to accelerate in the initial months and slow down as the year progresses. At this point in time, the most important factor is that YTD revenue exceeds YTD expenses.

ALL FUNDS

1. When examining income tax at the All Funds level, the results are fairly consistent with the General Fund. Chart 7 illustrates the All Funds breakdown of income tax collections. The largest increase for All Funds activity is in the area of net profits at 12.8%. Net profits for 2017 are expected to decline, so we need to establish more history before reaching any conclusions. We will also want to watch individual collections closely as they are currently down 12.7%
2. The EOZ areas (Chart 8) show strong YTD results supporting the data in Chart 7. It is positive to see Oak Grove II continuing its strong growth trajectory.

General Fund Section — CASH BALANCE

CHART 1: General Fund—Revenue, Expenses, and Carryover
 (Additional Data can be found in Appendix A: General Fund Monthly Cash Flow)

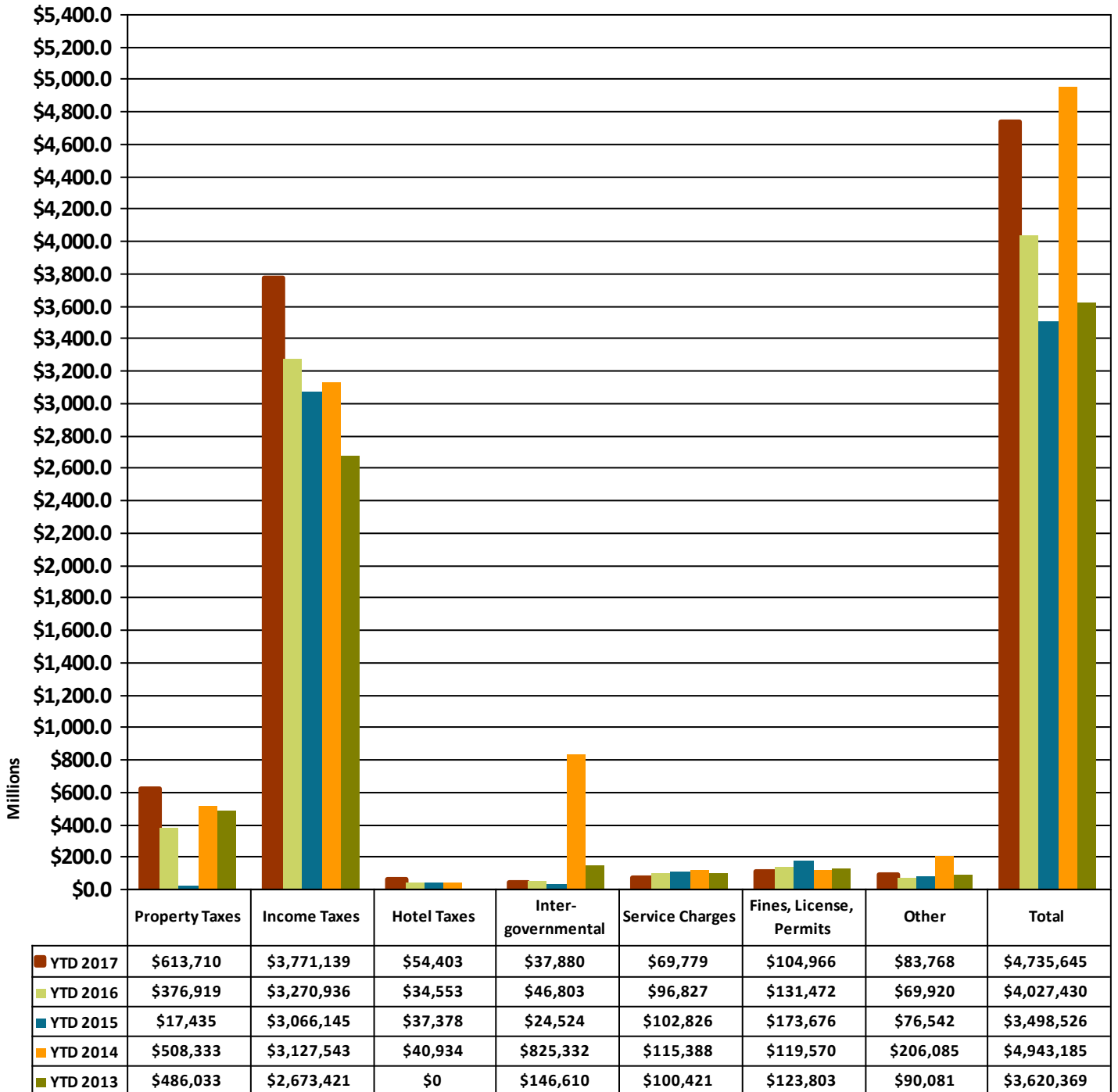


Historically, the city has maintained a positive variance between revenue and expenses, which has allowed the city to maintain a target carryover balance of 60% annual revenue as established by an ongoing sensitivity analysis. Furthermore, the City has been able to redirect additional surplus dollars to the Infrastructure Replacement, Severance Liability, and Capital Equipment Replacement funds to address the long-term needs of the city.

General Fund Section — REVENUE

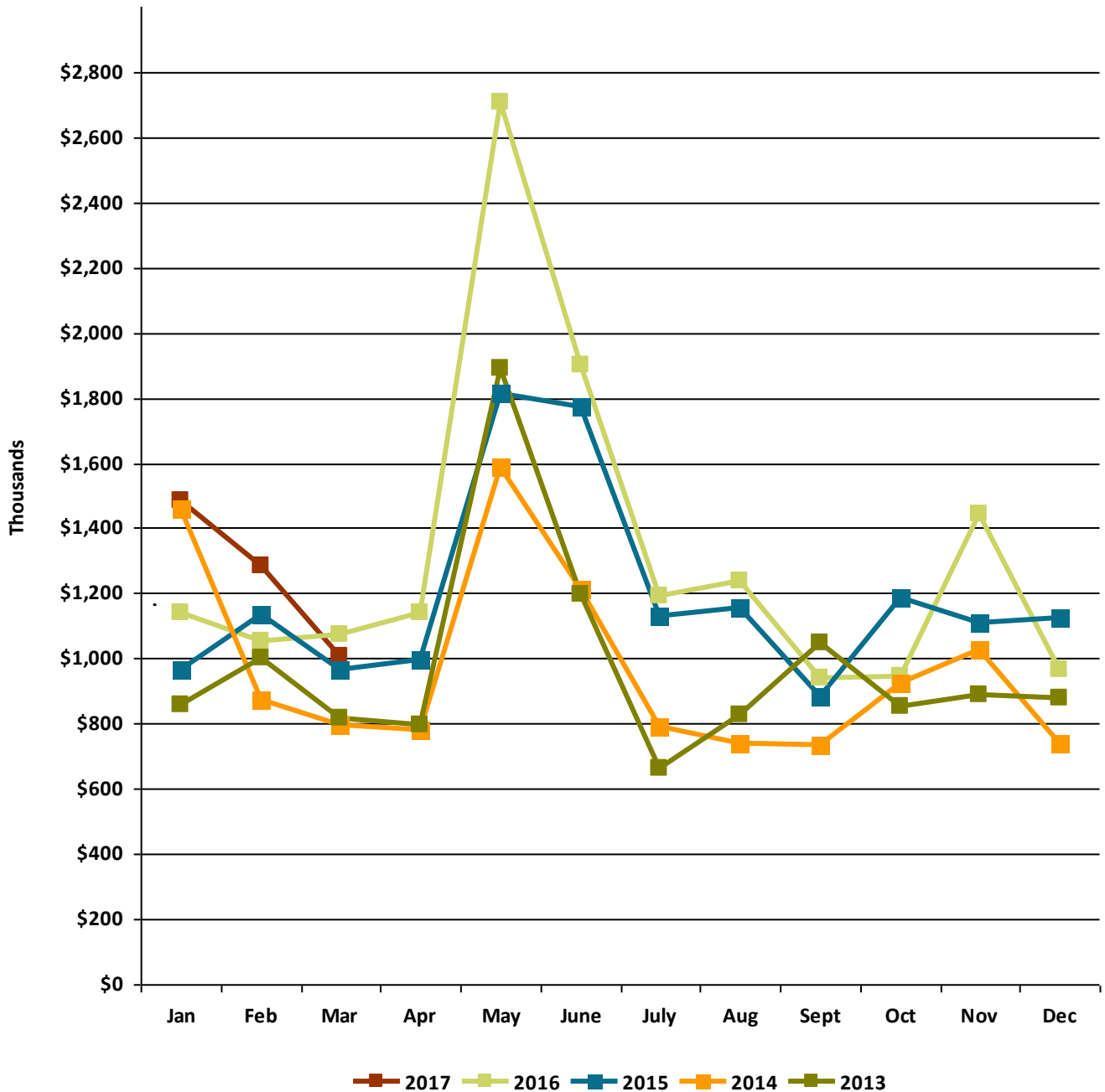
CHART 2: General Fund—Revenue Sources

(Additional Data can be found in Appendix A: General Fund YTD Revenue Analysis)



General Fund Section — REVENUE

CHART 3: General Fund Income Tax Revenue (All Types) - Monthly
Additional Data can be found in Appendix A: General Fund Income Tax Trend Analysis

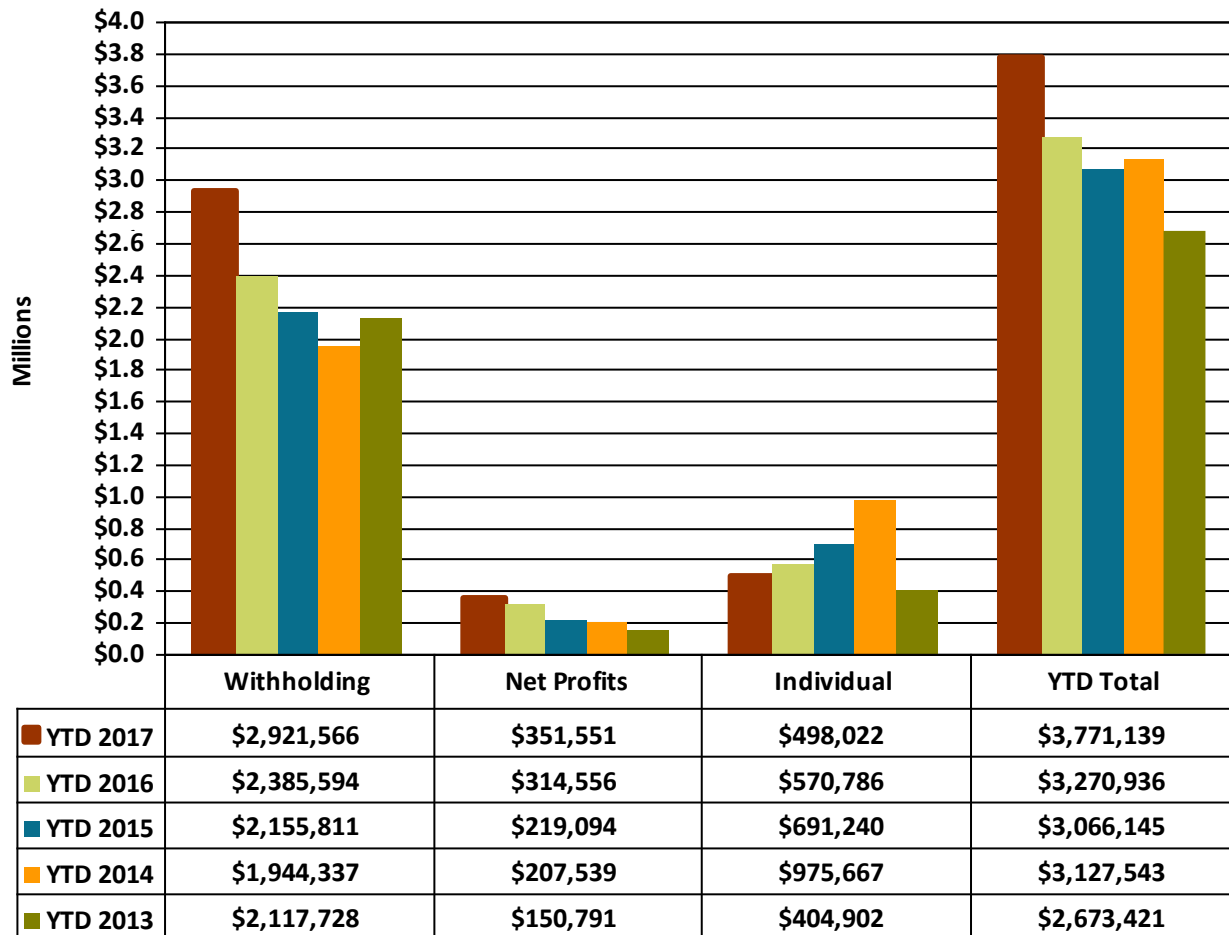


Each line represents a year of Income Tax collections. The points along each line represent the individual months of collections. 2017 is represented by the maroon line, which illustrates how we have achieved an increase over 2016 in Income Tax collections of 15.3%.

General Fund Section — REVENUE

CHART 4: General Fund Total Income Tax Collections by Type

Additional Data can be found in Appendix A: General Fund YTD Revenue Analysis

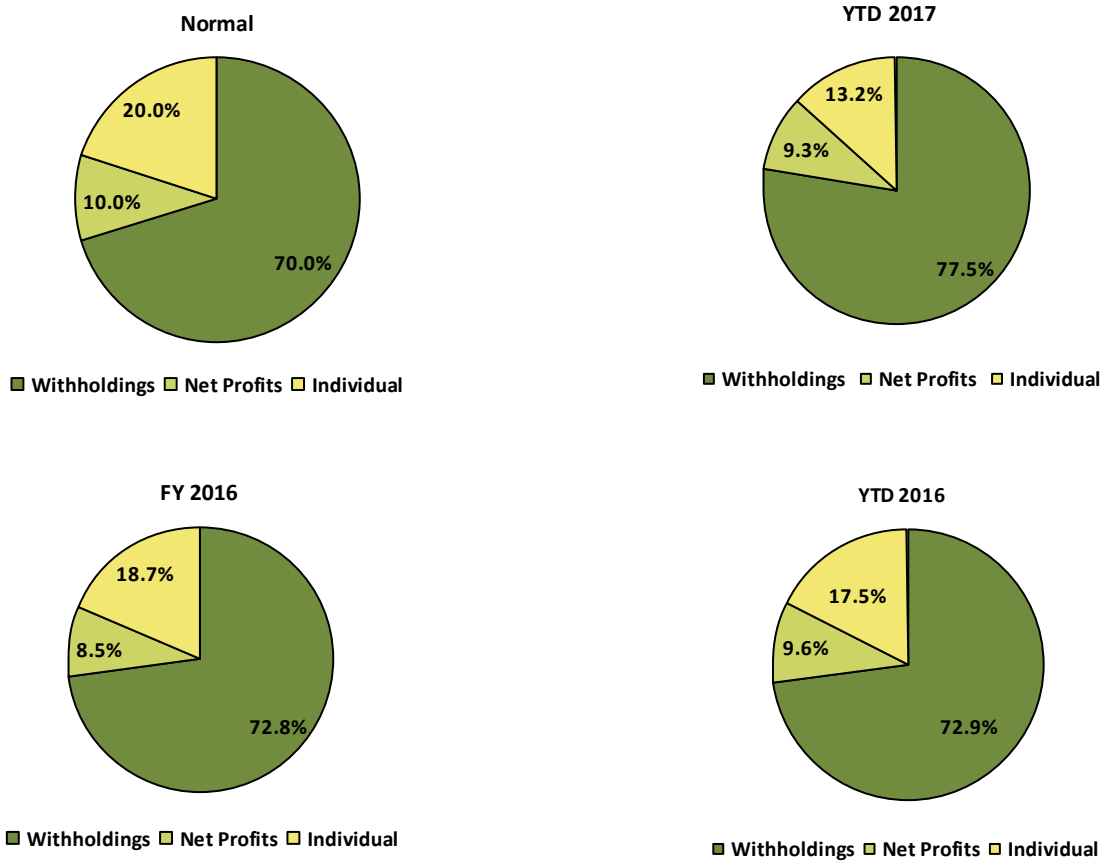


YTD income tax growth from 2016 to 2017 has continued as seen in the graph above. Withholdings are the most important income tax performance indicator. Increased payroll deductions are indications of job, wage, and economic growth. The area of caution relating to income tax performance is Net Profits. Net profit taxes are volatile and similar in nature to company stock performance.

General Fund Section — REVENUE

CHART 5: General Fund Total Income Tax Distribution

Additional Data can be found in Appendix A: General Fund YTD Revenue Analysis

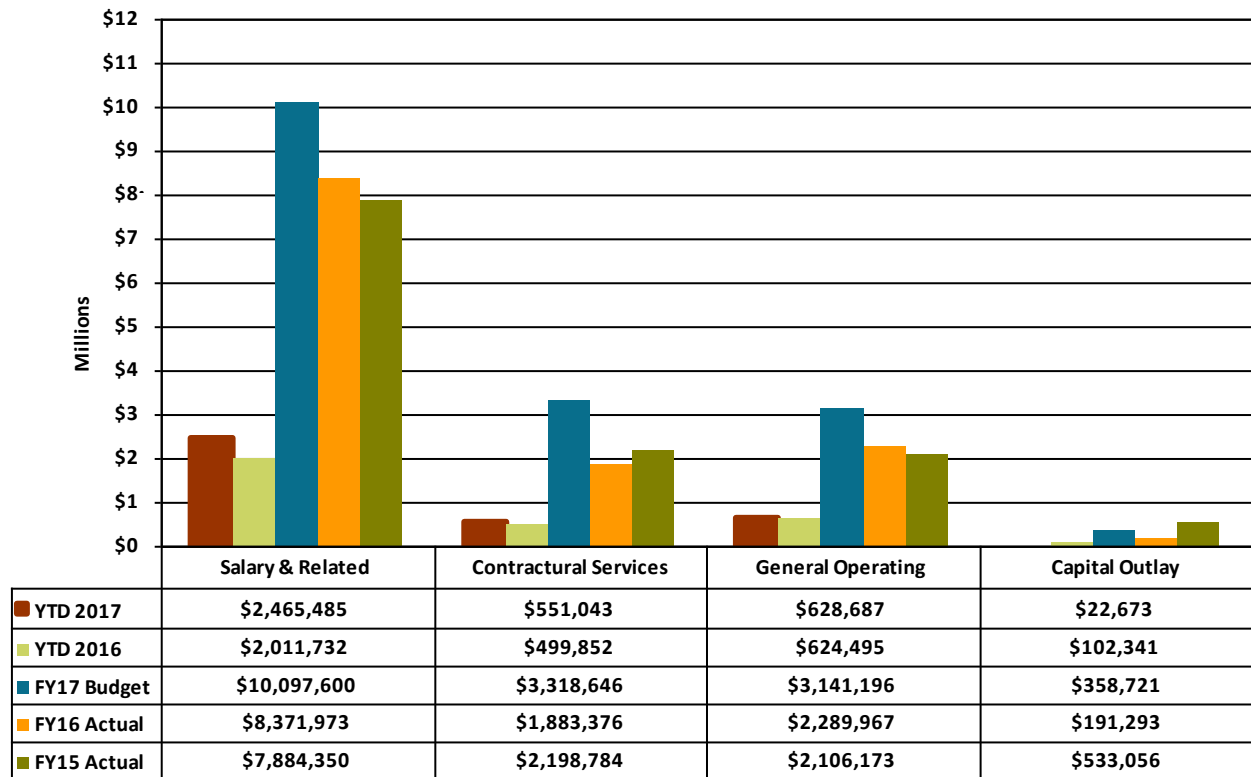


The pie chart titled 'Normal' shows the historical average breakdown of Income Tax collections. Currently, YTD Withholdings represent 77.5% of the total.

General Fund Section — EXPENSE

CHART 6: General Fund Expenditures by Category

Additional Data can be found in Appendix A: General Fund YTD Expenditure Analysis



All Funds Section — SUMMARY OF FINANCIAL RESULTS

Long Term Analysis

All funds other than the General Fund fall into four major fund types:

1. Special Revenue — a fund with a specific revenue source like a grant or TIF project with restricted expenditure requirements
2. Debt Service — the fund used for principal and interest payments for city borrowings
3. Capital Project — a fund used to pay for capital projects or infrastructure
4. Agency — a fund used for collection and distribution purposes (In/Out)

The **YTD Fund Balance Detail**, found in Appendix B, provides information on the financial position of these funds.

The Economic Opportunity Zones (EOZ) funds are useful in obtaining a holistic view of income tax collections. The City has revenue sharing agreements with the New Albany Community Authority, City of Columbus, New Albany-Plain Local School District, Johnstown-Monroe Local School District, and Licking Heights Local School District. Income tax collections within the EOZ are identified and shared based on the revenue sharing agreements for that area. Income taxes realized outside of the EOZs are distributed as follows:

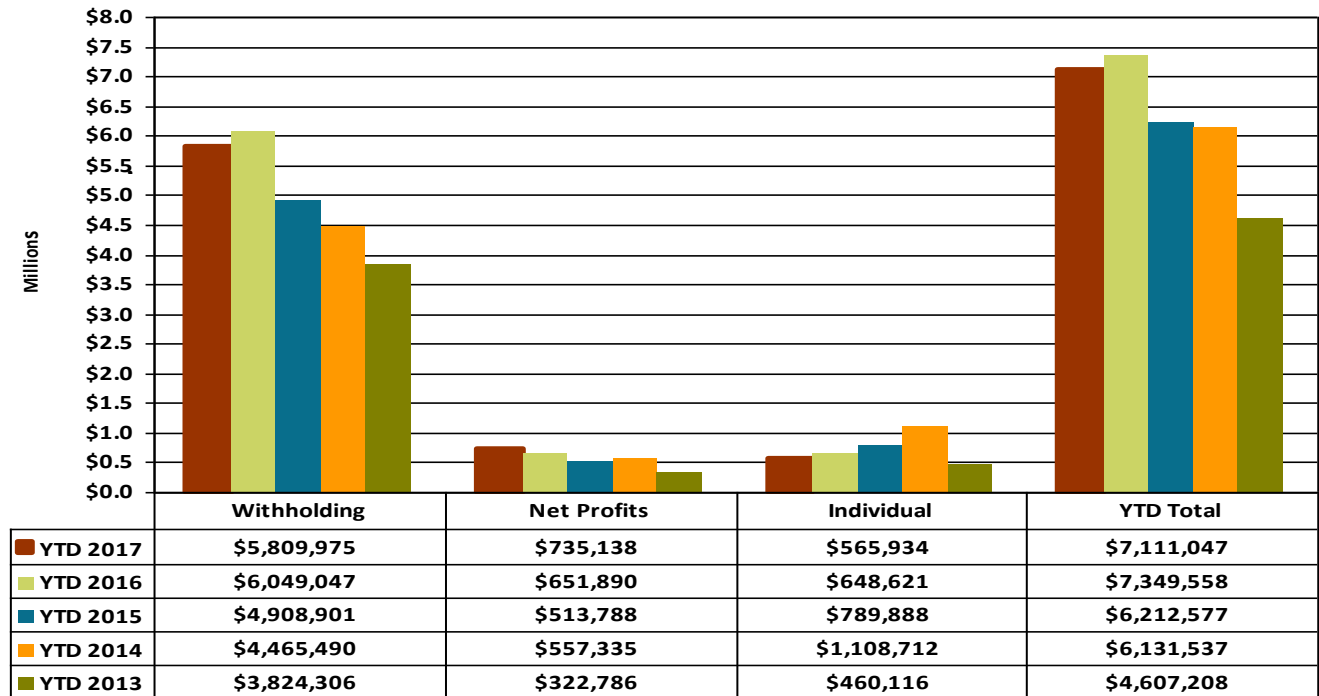
101—General Fund	85%
401—Capital Improvements	12%
404—Park Improvements	3%

Income tax revenues from the EOZs are distributed as follows depending upon slight variations in the revenue sharing agreements:

New Albany General Fund	20-35%
School District (s)	35%
New Albany Community Authority	0-50%
Infrastructure Fund	0-30%
City of Columbus	0-26%

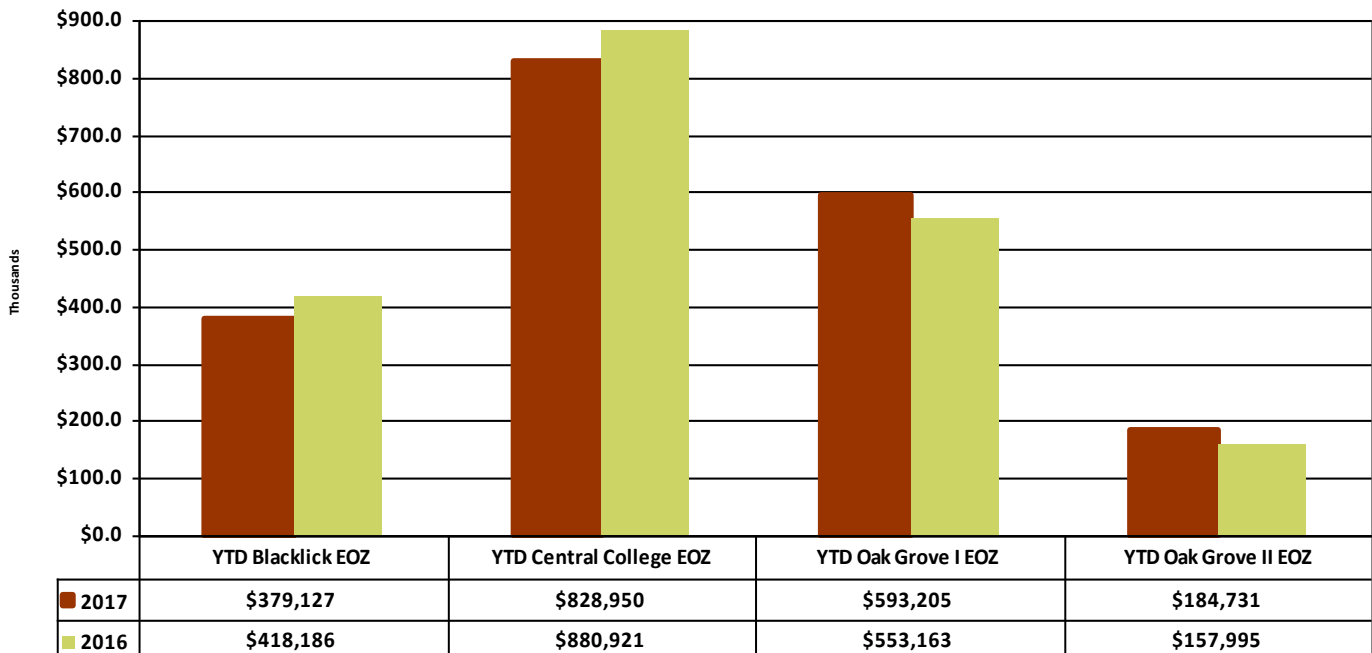
All Funds Section — REVENUE

CHART 7: All Funds Total Income Tax Collections by Type
Additional Data can be found in Appendix B: All Funds YTD Revenue Analysis



When examining income tax from an All Funds level, the results are consistent with the General Fund yet representative of the Business Park environment.

CHART 8: EOZ Revenue Sharing YTD 2017 –vs– YTD 2016
Additional Data can be found in Appendix B: New Albany EOZ Revenue Sharing



The EOZ areas provide insight into the breakdown of income tax collections within the Business Park.



**APPENDIX A:
GENERAL FUND**

City Council of New Albany, Ohio
March YTD Financial Summary (Budget Year = 25.0% Complete)

General Fund	-----2017-----		-----2016-----		YTD	Variance
	Budget	YTD	%	Budget		
Revenue	18,564,999	4,735,645	25.51%	16,399,246	4,027,430	24.56%
* Income Taxes	15,894,526	3,771,139	23.73%	13,284,250	3,270,936	24.62%
Property Taxes/Other Taxes	1,377,180	668,114	48.51%	1,493,900	411,472	27.54%
Permits	516,500	104,966	20.32%	626,260	131,472	20.99%
Intergovernmental	103,143	37,880	36.73%	61,636	46,803	75.93%
Charges for Services	314,150	69,779	22.21%	458,200	96,827	21.13%
Other Sources	359,500	83,767	23.30%	475,000	69,920	14.72%
Expenses	16,916,164	3,667,889	21.68%	15,487,227	3,238,420	20.91%
Patrol	2,508,386	555,188	22.13%	2,084,745	420,289	20.16%
Planning/Development	1,690,690	412,833	24.42%	1,550,158	393,570	25.39%
Municipal Building (700)	254,406	17,661	6.94%	204,572	90,663	44.32%
Administration	1,444,038	252,858	17.51%	1,298,714	233,794	18.00%
Public Service (705)	3,226,888	731,413	22.67%	3,284,468	659,834	20.09%
Finance (706)	1,029,778	364,390	35.39%	960,672	204,659	21.30%
Attorney (707)	485,610	52,826	10.88%	401,996	72,625	18.07%
Engineer (708)	616,580	86,004	13.95%	536,253	77,151	14.39%
Lands & Building (710)	483,117	52,787	10.93%	442,091	36,363	8.23%
IT (711)	564,176	136,433	24.18%	526,609	134,588	25.56%
Service Complex (715)	180,857	22,063	12.20%	89,516	24,142	26.97%
Other Charges (720)	662,131	131,503	19.86%	723,494	161,240	22.29%
East Main Property (725)	39,975	2,807	7.02%	37,998	23,533	61.93%
<i>Revenue less Expenses Variance</i>	<i>1,648,835</i>	<i>1,067,756</i>		<i>912,019</i>	<i>789,010</i>	
Labor	10,097,600	1,741,136	17.24%	9,574,226	2,011,732	21.01%
Contractual Services	3,237,906	253,072	7.82%	2,796,765	499,852	17.87%
Operating	3,219,436	320,150	9.94%	2,752,546	624,495	22.69%
Capital Outlay	358,722	14,625	4.08%	363,690	102,341	28.14%
Income Tax Breakdown	YTD	% Total	YTD	% Total		
Other Funds						
Withholdings	2,921,566	77.47%	2,385,594	72.93%		
Net Profits	351,551	9.32%	314,556	9.62%		
Individuals	498,022	13.21%	570,786	17.45%		
Total	3,771,139	100.00%	3,270,936	100.00%		



**CITY OF NEW ALBANY, OHIO
INCOME TAX TREND ANALYSIS - GENERAL FUND
FISCAL YEARS 2011 - 2017**

Total City Income Taxes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Budget	FY Actual
2017															
Cash Collections	\$1,484,044	\$1,282,000	\$1,005,095	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,771,139	\$15,894,526	NA
3-yr Fesd Collections	\$1,600,835	\$1,376,015	\$1,276,304	\$2,331,978	\$2,745,083	\$2,193,476	\$1,400,405	\$1,409,792	\$1,148,104	\$1,373,953	\$1,607,813	\$1,272,586	\$4,253,154	\$15,894,526	
5-yr Fesd Collections	\$1,492,869	\$1,457,001	\$1,125,105	\$1,898,462	\$2,790,350	\$2,112,950	\$1,281,447	\$1,368,937	\$1,206,377	\$1,380,535	\$1,589,008	\$1,314,882	\$4,074,975	\$15,894,526	
Percent of Budget	9.34%	8.07%	6.32%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	23.73%	23.73%	NA
Percent of FY Actual	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
2016															
Cash Collections	\$1,141,317	\$1,053,498	\$1,076,121	\$3,409,822	\$2,707,514	\$1,898,770	\$1,191,179	\$1,239,836	\$940,427	\$947,884	\$1,444,521	\$966,271	\$3,270,986	\$13,284,250	\$18,017,160
Percent of Budget	8.59%	7.93%	8.10%	25.67%	20.38%	14.29%	8.97%	9.33%	7.08%	7.14%	10.87%	7.27%	24.62%	135.63%	135.63%
Percent of FY Actual	6.33%	5.85%	5.97%	18.93%	15.03%	10.54%	6.61%	6.88%	5.22%	5.26%	8.02%	5.36%	18.15%	73.73%	100.00%
2015															
Cash Collections	\$964,455	\$1,136,122	\$965,568	\$997,407	\$1,811,965	\$1,770,746	\$1,131,803	\$1,158,433	\$881,188	\$1,186,878	\$1,107,397	\$1,127,037	\$3,066,145	\$11,403,000	\$14,238,998
Percent of Budget	8.46%	9.96%	8.47%	7.75%	15.89%	15.53%	9.93%	10.16%	7.73%	10.41%	9.71%	9.88%	26.89%	124.87%	124.87%
Percent of FY Actual	6.77%	7.98%	6.78%	7.00%	12.73%	12.44%	7.95%	8.14%	6.19%	8.34%	7.78%	7.92%	21.53%	80.08%	100.00%
2014															
Cash Collections	\$1,456,597	\$872,452	\$798,494	\$782,165	\$1,589,205	\$1,211,667	\$793,366	\$738,966	\$733,282	\$922,722	\$1,025,978	\$738,602	\$3,127,543	\$10,683,136	\$11,663,496
Percent of Budget	13.63%	8.17%	7.47%	7.32%	14.88%	11.34%	7.43%	6.92%	6.86%	8.64%	9.60%	6.91%	29.28%	109.18%	109.18%
Percent of FY Actual	12.49%	7.48%	6.85%	6.71%	13.63%	10.39%	6.80%	6.34%	6.29%	7.91%	8.80%	6.33%	26.81%	91.59%	100.00%
2013															
Cash Collections	\$855,489	\$1,001,519	\$816,413	\$794,085	\$1,891,821	\$1,199,409	\$660,930	\$826,043	\$1,047,491	\$853,029	\$887,415	\$877,062	\$2,673,421	\$9,503,779	\$11,710,706
Percent of Budget	9.00%	10.54%	8.59%	8.36%	19.91%	12.62%	6.95%	8.69%	11.02%	8.98%	9.34%	9.23%	28.13%	123.22%	123.22%
Percent of FY Actual	7.31%	8.55%	6.97%	6.78%	16.15%	10.24%	5.64%	7.05%	8.94%	7.28%	7.58%	7.49%	22.83%	81.15%	100.00%
2012															
Cash Collections	\$723,209	\$953,954	\$217,985	\$554,350	\$1,608,761	\$1,195,878	\$635,706	\$750,997	\$552,070	\$843,704	\$1,006,835	\$819,151	\$1,895,148	\$9,862,601	\$9,862,601
Percent of Budget	7.33%	9.67%	2.21%	5.62%	16.31%	12.13%	6.45%	7.61%	5.60%	8.55%	10.21%	8.31%	19.22%	100.00%	100.00%
Percent of FY Actual	7.33%	9.67%	2.21%	5.62%	16.31%	12.13%	6.45%	7.61%	5.60%	8.55%	10.21%	8.31%	19.22%	100.00%	100.00%
2011															
Cash Collections	\$280,362	\$1,365,871	\$869,860	\$967,578	\$1,804,373	\$1,040,160	\$646,146	\$818,335	\$712,805	\$644,412	\$1,018,506	\$790,786	\$2,516,093	\$10,677,336	\$10,959,194
Percent of Budget	2.63%	12.79%	8.15%	9.06%	16.90%	9.74%	6.05%	7.66%	6.68%	6.04%	9.54%	7.41%	23.56%	102.64%	102.64%
Percent of FY Actual	2.56%	12.46%	7.94%	8.83%	16.46%	9.49%	5.90%	7.47%	6.50%	5.88%	9.29%	7.22%	22.96%	97.43%	100.00%
Most-recent 3-year basis															
Avg Pct of Budget	10.07%	8.66%	8.03%	14.67%	17.27%	13.80%	8.81%	8.87%	7.22%	8.64%	10.12%	8.01%	26.76%	100.00%	124.17%
Avg Pct of FY Actual	8.11%	6.97%	6.47%	11.82%	13.91%	11.11%	7.10%	7.14%	5.82%	6.96%	8.15%	6.45%	21.55%	80.53%	100.00%
Revenue projection as a % of budget														\$14,099,178	
Opportunity/(risk) to Revenue Projections														(\$1,801,348)	
5-Year Basis															
Avg Pct of Budget	9.39%	9.17%	7.08%	11.94%	17.56%	13.29%	8.06%	8.61%	7.59%	8.69%	10.00%	8.27%	25.64%	100.00%	119.65%
Avg Pct of FY Actual	7.85%	7.66%	5.92%	9.98%	14.67%	11.11%	6.74%	7.20%	6.34%	7.26%	8.36%	6.91%	21.43%	83.58%	100.00%
Revenue projection as a % of budget														\$17,599,917	
Opportunity/(risk) to Revenue Projections														(\$1,185,120)	



**CITY OF NEW ALBANY, OHIO
MARCH 2017 YTD REVENUE ANALYSIS**

General

	YTD 2017	2017 Budget	Uncollected YTD Balance	% Collected	YTD 2016	YTD 2017 H/(L) 2016	% H/(L)
Taxes							
Property Taxes	\$ 613,710	\$ 1,142,180	\$ 528,470	53.73%	\$ 376,919	\$ 236,791	62.82%
Income Taxes	3,771,139	15,894,526	12,123,387	23.73%	3,270,936	500,203	15.29%
Hotel Taxes	54,403	235,000	180,597	23.15%	34,553	19,850	57.45%
Total Taxes	\$ 4,439,253	\$ 17,271,706	\$ 12,832,453	25.70%	\$ 3,682,408	\$ 756,845	20.55%
Intergovernmental							
State Shared Taxes & Permits	\$ 37,880	\$ 103,143	\$ 65,263	36.73%	\$ 46,803	\$ (8,923)	-19.06%
Street Maint Taxes	-	-	-	0.00%	-	-	0.00%
Grants & Loans	-	-	-	0.00%	-	-	0.00%
Total Intergovernmental	\$ 37,880	\$ 103,143	\$ 65,263	36.73%	\$ 46,803	\$ (8,923)	-19.06%
Charges for Service							
Service Charges	\$ -	\$ 150	\$ 150	0.00%	-	-	0.00%
Water & Sewer Fees	-	-	-	0.00%	-	-	0.00%
Building Department Fees	49,850	194,000	144,150	25.70%	49,607	243	0.49%
Other Fees & Charges	19,929	120,000	100,071	16.61%	47,220	(27,291)	-57.80%
Total Charges for Service	\$ 69,779	\$ 314,150	\$ 244,371	22.21%	\$ 96,827	\$ (27,048)	-27.93%
Fines, Licenses & Permits							
Fines & Forfeitures	\$ 27,644	\$ 85,000	\$ 57,357	32.52%	\$ 22,357	\$ 5,287	23.65%
Building, Licenses & Permits	10,400	20,000	9,600	52.00%	7,100	3,300	46.48%
Other Permits	66,922	411,500	344,578	16.26%	102,015	(35,093)	-34.40%
Total Fines, Licenses & Permits	\$ 104,965	\$ 516,500	\$ 411,535	20.32%	\$ 131,472	\$ (26,507)	-20.16%
Other Sources							
Sale of Assets	\$ -	\$ 50,000	\$ 50,000	0.00%	\$ -	\$ -	0.00%
Investment Income	-	-	-	0.00%	-	-	0.00%
Other Income	83,767	309,500	225,733	27.07%	69,920	13,847	19.80%
Total Other Sources	\$ 83,767	\$ 359,500	\$ 275,733	23.30%	\$ 69,920	\$ 13,847	19.80%
Transfers							
Transfers In	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Total Transfers	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Grand Total	\$ 4,735,645	\$ 18,564,999	\$ 13,829,354	25.51%	\$ 4,027,430	\$ 708,215	17.58%
Adjustments:							
Eliminate impact of Interfund transfers/advances	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Total Adjustments to Revenue	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Adjusted Grand Total	\$ 4,735,645	\$ 18,564,999	\$ 13,829,354	25.51%	\$ 4,027,430	\$ 708,215	17.58%



**CITY OF NEW ALBANY, OHIO
MARCH 2017 YTD EXPENDITURE ANALYSIS**

General Funds

	YTD 2017	2017 Budget	YTD Unspent Balance	% Unspent	Total Encumbered	Unenc & Avail Balance	% Available	YTD 2016	YTD 2017 H/(L) 2016	% H/(L)
Salary & Related										
Salaries & Wages	\$ 1,540,776	\$ 6,476,340	\$ 4,935,564	76.21%	\$ -	\$ 4,935,564	76.21%	\$ 1,255,739	\$ 285,037	22.70%
Taxes & Insurance	883,471	3,423,565	2,540,094	74.19%	1,607,327	932,767	27.25%	717,318	166,153	23.16%
Other Benefits	41,238	197,695	156,457	79.14%	73,489	82,968	41.97%	38,676	2,562	6.62%
Total Salary & Related	\$ 2,465,485	\$ 10,097,600	\$ 7,632,115	75.58%	\$ 1,680,816	\$ 5,951,299	58.94%	\$ 2,011,733	\$ 453,752	22.56%
Contractual Services										
Professional Services	\$ 519,497	\$ 3,260,072	\$ 2,740,575	84.06%	\$ 1,588,590	\$ 1,151,984	35.34%	\$ 488,720	\$ 30,777	6.30%
Grounds/Park Maint	31,546	58,574	27,028	46.14%	6,649	20,379	34.79%	11,131	20,415	183.40%
Total Contractual Services	\$ 551,043	\$ 3,318,646	\$ 2,767,603	83.40%	\$ 1,595,239	\$ 1,172,364	35.33%	\$ 499,851	\$ 51,192	10.24%
General Operating										
Transportation	\$ 76,453	\$ 394,036	\$ 317,583	80.60%	\$ 86,531	\$ 231,051	58.64%	\$ 76,569	\$ (116)	-0.15%
Supplies	18,743	138,124	119,380	86.43%	53,965	65,416	47.36%	15,865	2,878	18.14%
Street Maintenance	1,753	200,659	198,906	99.13%	3,247	195,659	97.51%	16,210	(14,457)	-89.19%
Equipment	55,512	291,682	236,170	80.97%	57,443	178,727	61.27%	44,685	10,827	24.23%
Utilities/Maint	118,819	755,667	636,848	84.28%	437,653	199,195	26.36%	119,771	(952)	-0.79%
Other General Op	357,407	1,361,029	1,003,621	73.74%	501,847	501,774	36.87%	351,395	6,012	1.71%
Total General Operating	\$ 628,687	\$ 3,141,196	\$ 2,512,509	79.99%	\$ 1,140,687	\$ 1,371,823	43.67%	\$ 624,495	\$ 4,192	0.67%
Capital Outlay										
Capital Outlay	\$ 22,673	\$ 358,721	\$ 336,048	93.68%	\$ 103,396	\$ 232,652	64.86%	\$ 102,341	\$ (79,668)	-77.85%
Street Maint/Repair	-	-	-	0.00%	-	-	0.00%	-	-	0.00%
Water & Sewer	-	-	-	0.00%	-	-	0.00%	-	-	0.00%
Total Capital Outlay	\$ 22,673	\$ 358,721	\$ 336,048	93.68%	\$ 103,396	\$ 232,652	64.86%	\$ 102,341	\$ (79,668)	-77.85%
Debt Service										
Principal Repayment	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Interest Expense	-	-	-	0.00%	-	-	0.00%	-	-	0.00%
Other Debt Service	-	-	-	0.00%	-	-	0.00%	-	-	0.00%
Total Debt Service	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Transfers & Advances										
Transfers	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ 986,484	\$ (986,484)	-100.00%
Advances	-	2,524,125	2,524,125	-100.00%	-	2,524,125	-100.00%	-	-	0.00%
Total Transfers/Advances	\$ -	\$ 2,524,125	\$ 2,524,125	-100.00%	\$ -	\$ 2,524,125	-100.00%	\$ 986,484	\$ (986,484)	-100.00%
Grand Total	\$ 3,667,889	\$ 19,440,289	\$ 15,772,400	81.13%	\$ 4,520,138	\$ 11,252,262	57.88%	\$ 4,224,904	\$ (557,015)	-13.18%
Adjustments:										
Interfund transf/adv	\$ -	\$ (2,524,125)	\$ (2,524,125)	-100.00%	\$ -	\$ (2,524,125)	-100.00%	\$ (986,484)	\$ 986,484	-100.00%
Total Adjustments	\$ -	\$ (2,524,125)	\$ (2,524,125)	-100.00%	\$ -	\$ (2,524,125)	-100.00%	\$ (986,484)	\$ 986,484	-100.00%
Adjusted Grand Total	\$ 3,667,889	\$ 16,916,164	\$ 13,248,275	78.32%	\$ 4,520,138	\$ 8,728,137	51.60%	\$ 3,238,420	\$ 429,469	13.26%



**APPENDIX B:
ALL FUNDS**

New Albany EOZ Revenue Sharing

2016	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	YTD
Blacklick														
Withholding	88,501.66	99,150.10	214,534.43	87,903.33	218,565.23	85,463.69	83,524.74	173,612.88	92,213.48	89,236.66	67,631.66	68,570.04	1,368,907.90	402,186.19
Net Profit	0.00	16,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(95,460.47)	0.00	0.00	(79,460.47)	16,000.00
Total	88,501.66	115,150.10	214,534.43	87,903.33	218,565.23	85,463.69	83,524.74	173,612.88	92,213.48	(6,223.81)	67,631.66	68,570.04	1,289,447.43	418,186.19
Central College														
Withholding	189,561.20	210,364.02	282,159.99	191,837.15	643,175.19	240,861.19	202,000.46	178,300.49	203,114.59	187,879.76	252,098.09	71,409.33	2,852,761.46	682,085.21
Net Profit	166,457.30	32,378.44	0.00	8,288.97	43,858.69	(16,309.32)	32,181.16	(26,207.60)	(36,684.15)	(15,294.00)	(29,811.62)	(36,684.16)	122,173.71	198,835.74
Total	356,018.50	242,742.46	282,159.99	200,126.12	687,033.88	224,551.87	234,181.62	152,092.89	166,430.44	172,585.76	222,286.47	34,725.17	2,974,935.17	880,920.95
Oak Grove I														
Withholding	138,009.86	143,938.05	219,531.32	214,271.84	220,154.23	138,326.75	132,736.62	288,558.24	198,319.35	151,339.20	239,306.03	164,401.64	2,248,883.13	501,479.23
Net Profit	43,911.75	637.00	7,135.23	21,698.11	123,849.66	5,217.48	59,609.90	14,677.74	2,087.75	11,324.19	100,863.40	9,761.55	400,773.76	51,683.98
Total	181,921.61	144,575.05	226,666.55	235,969.95	344,003.89	143,544.23	192,336.52	303,235.98	200,407.10	162,663.39	340,169.43	174,163.19	2,649,656.89	553,163.21
Oak Grove II														
Withholding	34,434.42	32,066.91	88,924.47	51,111.53	49,554.66	44,019.88	55,455.36	60,521.05	33,322.82	58,576.43	67,714.03	70,988.54	646,690.10	155,425.80
Net Profit	0.00	(2,847.74)	5,417.23	24,007.50	52,957.64	233.75	2,750.00	1,782.55	0.00	7,000.68	4,890.05	23,656.99	119,848.65	2,569.49
Total	34,434.42	29,219.17	94,341.70	75,119.03	102,512.30	44,253.63	58,205.36	62,303.60	33,322.82	65,577.11	72,604.08	94,645.53	766,538.75	157,995.29
Total EOZs														
Withholding	450,507.14	485,519.08	805,150.21	545,123.85	1,131,449.31	508,671.51	473,707.18	700,992.66	526,970.24	487,032.05	626,749.81	375,369.55	7,117,242.59	1,741,176.43
Net Profit	210,369.05	46,167.70	12,552.46	53,994.58	220,665.99	(10,858.09)	94,541.06	(9,747.31)	(34,596.40)	(92,429.60)	75,941.83	(3,265.62)	563,335.65	269,089.21
Total	660,876.19	531,686.78	817,702.67	599,118.43	1,352,115.30	497,813.42	568,248.24	691,245.35	492,373.84	394,602.45	702,691.64	372,103.93	7,680,578.24	2,010,265.64

2017	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	YTD
Blacklick														
Withholding	75,173.19	185,475.29	118,478.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	379,126.69	379,126.69
Net Profit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	75,173.19	185,475.29	118,478.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	379,126.69	379,126.69
Central College														
Withholding	177,600.00	268,240.35	220,628.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	666,468.49	666,468.49
Net Profit	178,713.03	22,653.65	(38,884.95)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	162,481.73	162,481.73
Total	356,313.03	290,894.00	181,743.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	828,950.22	828,950.22
Oak Grove I														
Withholding	164,776.04	189,759.45	160,121.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	514,657.11	514,657.11
Net Profit	66,496.32	11,787.05	264.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	78,548.06	78,548.06
Total	231,272.36	201,546.50	160,386.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	593,205.17	593,205.17
Oak Grove II														
Withholding	48,582.71	65,311.30	39,105.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	152,999.68	152,999.68
Net Profit	20,091.78	11,460.71	178.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	31,731.24	31,731.24
Total	68,674.49	76,772.01	39,284.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	184,730.92	184,730.92
Total EOZs														
Withholding	466,131.94	708,786.39	538,333.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,713,251.97	1,713,251.97
Net Profit	265,301.13	45,901.41	(38,441.51)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	272,761.03	272,761.03
Total	731,433.07	754,687.80	499,892.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,986,013.00	1,986,013.00



**CITY OF NEW ALBANY, OHIO
INCOME TAX TREND ANALYSIS - ALL FUNDS
FISCAL YEARS 2011 - 2017**

Total City Income Taxes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Budget	FY Actual
2017															
Cash Collections	\$2,815,928	\$2,480,920	\$1,814,198	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,111,047	\$38,758,147	NA
3-yr Fscd Collections	\$3,179,876	\$2,868,452	\$3,187,791	\$3,003,538	\$5,036,503	\$3,937,912	\$2,884,182	\$3,036,524	\$2,725,150	\$2,777,741	\$3,345,023	\$2,686,560	\$9,236,118	\$38,758,147	\$38,758,147
5-yr Fscd Collections	\$3,084,640	\$3,177,918	\$3,079,112	\$2,868,460	\$5,176,094	\$4,095,094	\$2,795,946	\$3,062,108	\$2,694,130	\$2,903,926	\$3,578,209	\$2,853,150	\$9,291,670	\$38,758,147	\$38,758,147
Percent of Budget	7.27%	6.40%	4.68%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	18.35%	18.35%	NA
Percent of FY Actual	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
2016															
Cash Collections	\$2,383,763	\$2,121,763	\$2,894,032	\$2,337,701	\$4,476,825	\$2,932,794	\$2,227,483	\$2,732,064	\$1,849,610	\$1,594,721	\$2,799,471	\$1,704,930	\$7,349,558	\$31,594,250	\$30,005,158
Percent of Budget	7.39%	6.72%	9.16%	7.40%	14.17%	9.28%	7.05%	8.65%	5.85%	5.05%	8.86%	5.40%	23.26%	94.97%	94.97%
Percent of FY Actual	7.78%	7.07%	9.65%	7.79%	14.92%	9.77%	7.42%	9.11%	6.16%	5.31%	9.33%	5.68%	24.49%	105.30%	100.00%
2015															
Cash Collections	\$1,973,791	\$2,274,806	\$1,983,979	\$2,157,650	\$3,465,766	\$3,118,646	\$2,187,268	\$2,497,635	\$2,087,861	\$2,449,079	\$2,144,592	\$2,295,630	\$6,212,577	\$27,903,000	\$28,616,704
Percent of Budget	7.07%	8.15%	7.04%	7.73%	12.42%	11.18%	7.84%	8.95%	7.48%	8.78%	7.69%	8.23%	22.26%	102.56%	102.56%
Percent of FY Actual	6.90%	7.95%	6.86%	7.54%	12.11%	10.90%	7.64%	8.73%	7.30%	8.56%	7.49%	8.02%	21.71%	97.51%	100.00%
2014															
Cash Collections	\$2,472,721	\$1,719,675	\$1,989,141	\$1,908,930	\$2,796,471	\$2,345,154	\$1,735,034	\$1,244,915	\$1,873,216	\$1,879,026	\$2,188,347	\$1,727,844	\$6,131,537	\$23,144,636	\$23,830,475
Percent of Budget	10.68%	7.43%	8.38%	8.25%	12.08%	10.13%	7.50%	5.38%	8.09%	8.12%	9.46%	7.47%	26.49%	102.96%	102.96%
Percent of FY Actual	10.38%	7.22%	8.14%	8.01%	11.73%	9.84%	7.28%	5.22%	7.86%	7.88%	9.18%	7.25%	25.73%	97.12%	100.00%
2013															
Cash Collections	\$1,451,034	\$1,757,153	\$1,399,021	\$1,540,197	\$2,806,973	\$2,402,531	\$1,403,525	\$1,527,296	\$1,728,378	\$1,648,199	\$1,767,969	\$1,768,806	\$4,607,208	\$19,246,605	\$21,201,083
Percent of Budget	7.54%	9.13%	7.27%	8.00%	14.58%	12.48%	7.29%	7.94%	8.98%	8.56%	9.19%	9.19%	23.94%	110.15%	110.15%
Percent of FY Actual	6.84%	8.29%	6.60%	7.26%	13.24%	11.33%	6.62%	7.20%	8.15%	7.77%	8.34%	8.34%	21.73%	90.78%	100.00%
2012															
Cash Collections	\$1,321,901	\$2,130,861	\$1,497,040	\$1,085,591	\$2,748,590	\$2,092,452	\$1,248,480	\$1,637,773	\$942,202	\$1,570,691	\$2,364,018	\$1,484,661	\$4,949,802	\$20,124,260	\$20,124,260
Percent of Budget	6.57%	10.59%	7.44%	5.39%	13.66%	10.40%	6.20%	8.14%	4.68%	7.80%	11.75%	7.38%	24.60%	100.00%	100.00%
Percent of FY Actual	6.57%	10.59%	7.44%	5.39%	13.66%	10.40%	6.20%	8.14%	4.68%	7.80%	11.75%	7.38%	24.60%	100.00%	100.00%
2011															
Cash Collections	\$1,191,533	\$1,552,126	\$1,058,807	\$1,320,003	\$3,115,841	\$1,919,094	\$1,315,141	\$2,022,259	\$1,322,340	\$1,275,887	\$2,091,521	\$1,519,997	\$3,802,466	\$19,411,569	\$19,704,551
Percent of Budget	6.14%	8.00%	5.45%	6.80%	16.05%	9.89%	6.78%	10.42%	6.81%	6.57%	10.77%	7.83%	19.59%	101.51%	101.51%
Percent of FY Actual	6.05%	7.88%	5.37%	6.70%	15.81%	9.74%	6.67%	10.26%	6.71%	6.48%	10.61%	7.71%	19.30%	98.51%	100.00%
Most-recent 3-year basis															
Avg Pct of Budget	8.20%	7.40%	8.22%	7.75%	12.99%	10.16%	7.44%	7.83%	7.03%	7.17%	8.63%	6.93%	23.83%	100.00%	99.77%
Avg Pct of FY Actual	8.22%	7.42%	8.24%	7.77%	13.02%	10.18%	7.46%	7.85%	7.05%	7.18%	8.65%	6.95%	23.88%	100.23%	100.00%
	Revenue projection as a % of budget													\$29,772,122	
	Opportunity/(risk) to Revenue Projections													(\$8,986,025)	
5-Year Basis															
Avg Pct of Budget	7.83%	8.20%	7.94%	7.40%	13.35%	10.57%	7.21%	7.90%	6.95%	7.49%	9.23%	7.36%	23.97%	100.00%	101.45%
Avg Pct of FY Actual	7.72%	8.08%	7.83%	7.30%	13.16%	10.42%	7.11%	7.79%	6.85%	7.39%	9.10%	7.26%	23.63%	98.57%	100.00%
	Revenue projection as a % of budget													\$30,091,225	
	Opportunity/(risk) to Revenue Projections													(\$8,666,922)	



**CITY OF NEW ALBANY, OHIO
MARCH 2017 YTD REVENUE ANALYSIS**

All Funds

	YTD 2017	2017 Budget	Uncollected YTD Balance	% Collected	YTD 2016	YTD 2017 H/(L) 2016	% H/(L)
Taxes							
Property Taxes	\$ 5,186,891	\$ 6,267,180	\$ 1,080,289	82.76%	\$ 3,143,572	\$ 2,043,319	65.00%
Income Taxes	7,111,047	38,758,147	31,647,100	18.35%	7,349,558	(238,511)	-3.25%
Hotel Taxes	72,538	335,000	262,462	21.65%	46,070	26,468	57.45%
Total Taxes	\$ 12,370,475	\$ 45,360,327	\$ 32,989,852	27.27%	\$ 10,539,200	\$ 1,831,275	17.38%
Intergovernmental							
State Shared Taxes & Permits	\$ 37,880	\$ 103,143	\$ 65,263	36.73%	\$ 46,803	\$ (8,923)	-19.06%
Street Maint Taxes	126,515	449,000	322,485	28.18%	117,469	9,046	7.70%
Grants & Loans	920	3,756,814	3,755,894	0.02%	123,381	(122,461)	-99.25%
Total Intergovernmental	\$ 165,315	\$ 4,308,957	\$ 4,143,642	3.84%	\$ 287,653	\$ (122,338)	-42.53%
Charges for Service							
Service Charges	\$ 5,088	\$ 20,150	\$ 15,063	25.25%	\$ 4,500	\$ 588	13.06%
Water & Sewer Fees	51,180	200,000	148,820	25.59%	193,852	(142,672)	-73.60%
Building Department Fees	74,408	229,000	154,592	32.49%	78,404	(3,996)	-5.10%
Other Fees & Charges	55,051	120,000	64,949	45.88%	110,784	(55,733)	-50.31%
Total Charges for Service	\$ 185,727	\$ 569,150	\$ 383,423	32.63%	\$ 387,540	\$ (201,813)	-52.08%
Fines, Licenses & Permits							
Fines & Forfeitures	\$ 28,904	\$ 89,800	\$ 60,896	32.19%	\$ 23,691	\$ 5,213	22.00%
Building, Licenses & Permits	10,400	20,000	9,600	52.00%	7,100	3,300	46.48%
Other Permits	68,175	411,500	343,325	16.57%	104,290	(36,115)	-34.63%
Total Fines, Licenses & Permits	\$ 107,479	\$ 521,300	\$ 413,821	20.62%	\$ 135,081	\$ (27,602)	-20.43%
Other Sources							
Sale of Assets	\$ -	\$ 50,000	\$ 50,000	0.00%	\$ -	\$ -	0.00%
Investment Income	87,901	168,350	80,449	52.21%	64,274	23,627	36.76%
Other Income	4,440,319	10,960,500	6,520,181	40.51%	422,648	4,017,671	950.60%
Total Other Sources	\$ 4,528,220	\$ 11,178,850	\$ 6,650,630	40.51%	\$ 486,922	\$ 4,041,298	829.97%
Transfers							
Transfers In	\$ -	\$ 7,244,120	\$ 7,244,120	0.00%	\$ 2,712,612	\$ (2,712,612)	-100.00%
Total Transfers	\$ -	\$ 7,244,120	\$ 7,244,120	0.00%	\$ 2,712,612	\$ (2,712,612)	-100.00%
Grand Total	\$ 17,357,216	\$ 69,182,704	\$ 51,825,488	25.09%	\$ 14,549,008	\$ 2,808,208	19.30%
Adjustments:							
Eliminate impact of Interfund transfers/advances	\$ -	\$ (7,244,120)	\$ (7,244,120)	0.00%	\$ (2,712,612)	\$ 2,712,612	-100.00%
Total Adjustments to Revenue	\$ -	\$ (7,244,120)	\$ (7,244,120)	0.00%	\$ (2,712,612)	\$ 2,712,612	-100.00%
Adjusted Grand Total	\$ 17,357,216	\$ 61,938,584	\$ 44,581,368	28.02%	\$ 11,836,396	\$ 5,520,820	46.64%



**CITY OF NEW ALBANY, OHIO
MARCH 2017 YTD EXPENDITURE ANALYSIS**

All Funds

	YTD 2017	2017 Budget	YTD Unspent Balance	% Unspent	Total Encumbered	Unenc & Avail Balance	% Available	YTD 2016	YTD 2017 H/(L) 2016	% H/(L)
Salary & Related										
Salaries & Wages	\$ 1,608,011	\$ 6,861,840	\$ 5,253,829	76.57%	\$ -	\$ 5,253,829	76.57%	\$ 1,338,069	\$ 269,942	20.17%
Taxes & Insurance	883,471	3,423,565	2,540,094	74.19%	1,607,327	932,767	27.25%	717,318	166,153	23.16%
Other Benefits	41,238	197,695	156,457	79.14%	73,489	82,968	41.97%	38,676	2,562	6.62%
Total Salary & Related	\$ 2,532,721	\$ 10,483,100	\$ 7,950,380	75.84%	\$ 1,680,816	\$ 6,269,563	59.81%	\$ 2,094,063	\$ 438,658	20.95%
Contractual Services										
Professional Services	\$ 787,260	\$ 6,153,192	\$ 5,365,932	87.21%	\$ 2,838,238	\$ 2,527,695	41.08%	\$ 622,263	\$ 164,997	26.52%
Grounds/Park Maint	64,329	1,513,443	1,449,114	95.75%	166,404	1,282,710	84.75%	177,805	(113,476)	-63.82%
Total Contractual Services	\$ 851,589	\$ 7,666,635	\$ 6,815,046	88.89%	\$ 3,004,642	\$ 3,810,404	49.70%	\$ 800,068	\$ 51,521	6.44%
General Operating										
Transportation	\$ 76,453	\$ 394,036	\$ 317,583	80.60%	\$ 86,531	\$ 231,051	58.64%	\$ 76,569	\$ (116)	-0.15%
Supplies	124,405	642,872	518,467	80.65%	201,858	316,609	49.25%	128,906	(4,501)	-3.49%
Street Maintenance	15,519	532,884	517,365	97.09%	107,597	409,768	76.90%	19,390	(3,871)	-19.96%
Equipment	55,612	312,682	257,070	82.21%	57,443	199,627	63.84%	44,685	10,927	24.45%
Utilities/Maint	118,908	757,697	638,789	84.31%	439,591	199,198	26.29%	119,874	(966)	-0.81%
Other General Op	4,424,206	27,945,397	23,521,191	84.17%	510,366	23,010,825	82.34%	4,469,821	(45,615)	-1.02%
Total General Operating	\$ 4,815,104	\$ 30,585,568	\$ 25,770,464	84.26%	\$ 1,403,387	\$ 24,367,077	79.67%	\$ 4,859,245	\$ (44,141)	-0.91%
Capital Outlay										
Capital Outlay	\$ 467,199	\$ 2,769,497	\$ 2,302,298	83.13%	\$ 605,996	\$ 1,696,302	61.25%	\$ 570,495	\$ (103,296)	-18.11%
Street Maint/Repair	1,919,341	24,284,553	22,365,212	92.10%	7,494,673	14,870,540	61.23%	635,732	1,283,609	201.91%
Water & Sewer	24,720	220,953	196,233	88.81%	27,851	168,381	76.21%	16,662	8,058	1164.41%
Total Capital Outlay	\$ 2,411,260	\$ 27,275,003	\$ 24,863,743	91.16%	\$ 8,128,520	\$ 16,735,223	61.36%	\$ 1,222,889	\$ 1,188,371	97.18%
Debt Service										
Principal Repayment	\$ -	\$ 3,900,000	\$ 3,900,000	-100.00%	\$ -	\$ 3,900,000	-100.00%	\$ -	\$ -	0.00%
Interest Expense	-	1,409,010	1,409,010	-100.00%	9,010	1,400,000	-100.00%	-	-	0.00%
Other Debt Service	131,210	1,994,174	1,862,964	93.42%	121,171	1,741,793	87.34%	309	130,901	42362.81%
Total Debt Service	\$ 131,210	\$ 7,303,184	\$ 7,171,974	98.20%	\$ 130,181	\$ 7,041,793	96.42%	\$ 309	\$ 130,901	42362.81%
Transfers & Advances										
Advances	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Transfers	-	6,440,668	6,440,668	-100.00%	-	6,440,668	-100.00%	2,712,612	(2,712,612)	-100.00%
Total Transfers/Advances	\$ -	\$ 6,440,668	\$ 6,440,668	-100.00%	\$ -	\$ 6,440,668	-100.00%	\$ 2,712,612	\$ (2,712,612)	-100.00%
Grand Total	\$ 10,741,883	\$ 89,754,159	\$ 79,012,275	88.03%	\$ 14,347,546	\$ 64,664,729	72.05%	\$ 11,689,186	\$ (947,303)	-8.10%
Adjustments:										
Interfund transf/adv	\$ -	\$ (6,440,668)	\$ (6,440,668)	-100.00%	\$ -	\$ (6,440,668)	-100.00%	\$ (2,712,612)	\$ 2,712,612	-100.00%
Total Adjustments	\$ -	\$ (6,440,668)	\$ (6,440,668)	-100.00%	\$ -	\$ (6,440,668)	-100.00%	\$ (2,712,612)	\$ 2,712,612	-100.00%
Adjusted Grand Total	\$ 10,741,883	\$ 83,313,491	\$ 72,571,607	87.11%	\$ 14,347,546	\$ 58,224,061	69.89%	\$ 8,976,574	\$ 1,765,309	19.67%

7 Days

30 Days

90 Days

Number of Visits

19

Visitors during period

100 Platform Average

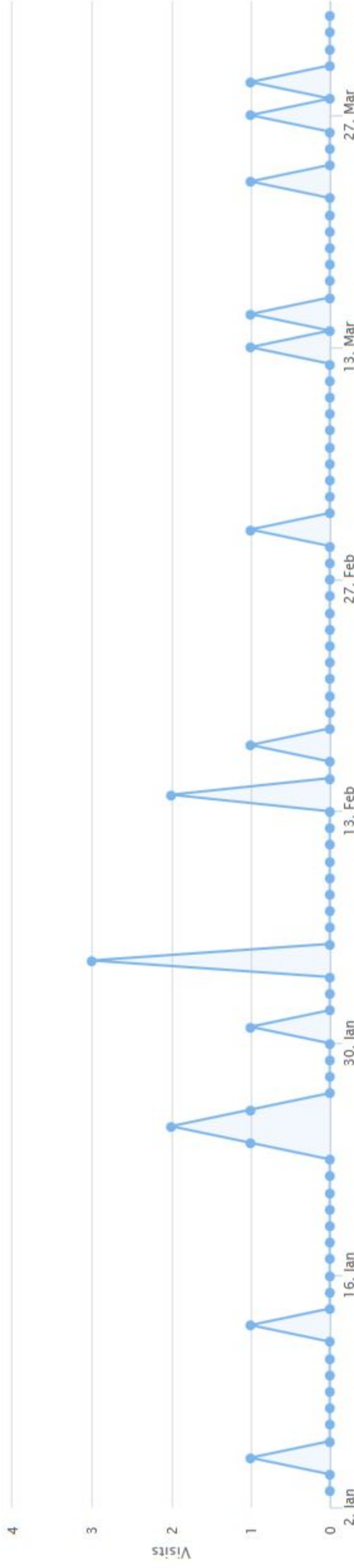
Average Visit Duration

1:25

Average time on the site in minutes

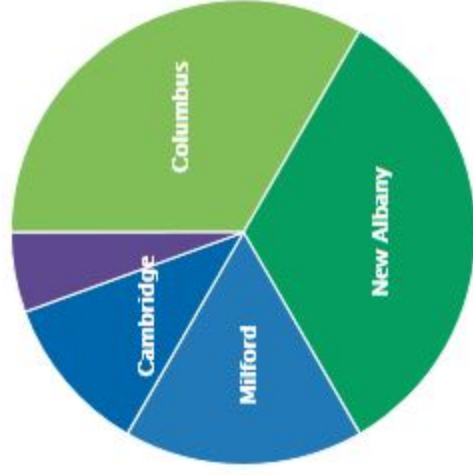
2:59 Platform Average Visit Duration

Visits Per Day



Sources

Top 5 Locations

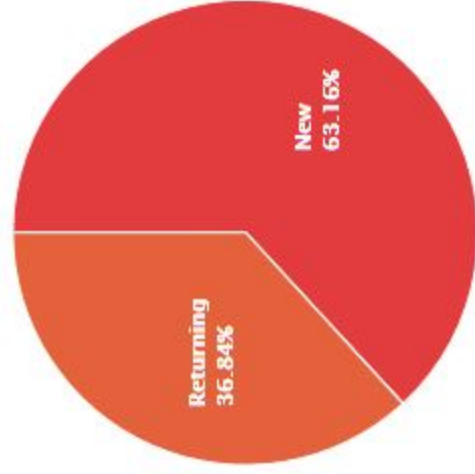


Top 5 Referrers URL

Visits	URL
8	newalbanyohio.org/answers/city-finances-budgets/
4	local.ohiocheckbook.com/
3	newalbanyohio.org/news/2015/09/city-of-new-albany-participating-in-ohio-ch...
1	opengov.force.com/ohiotos/001d000001f5IDw
0	opengov.force.com/

User Behavior

New vs Returning



Actions



Users' Browsers

